



detecting risk

## Client Information

09. mai 2008

**Dear Synergi Clients,**

**We are very happy to share this good news with you!**

### **Partnership agreement and staff transaction signed between Logica and Synergi Solutions AS**

Logica Norge AS (Logica) and Synergi Solutions AS (Synergi) have signed a partnership and staff transaction agreement where the objective is to bring the most powerful and competitive risk management solution to the global marketplace.

Over the last few years, Synergi Solutions has invested significant time and efforts on arriving at the best possible software sales, account management and service & support program for Clients worldwide. We have thoroughly investigated several different alternatives, and on May 9, 2008 we signed a partnership and staff transaction agreement with one of the world's largest global systems integrators (GSIs), Logica, to arrive at an optimal solution to meet the above objectives.

In order to extract maximum potential of a partnership, the two companies have planned the detailed market and client approach through participation and commitment from Logica sites internationally.

The two parties have created a shared vision of how a successful partnership in the area of Risk Management Solutions should be further developed and launched. The key elements are:

- Combining Synergi's **leading edge software** with Logica's outstanding chain of **solution services**
- Market the powerful combination of Logica's **global capacity**, presence and experience with Synergi's **state of the art technology** and risk management expertise.
- Offer improved **ROI opportunities** to present and future clients, the two companies and shareholders on both sides
- Offer **scalable and robust delivery**, implementation and customization projects in the local, regional and global risk management marketplace.
- Build cooperation and a strong partnership that facilitates for focus on core business and the best possible interaction between Synergi, Logica and our clients to **ensure product and service innovation**.
- Strengthen and establish new channels for **global marketing and distribution** of the Synergi Software.

In order to achieve this, the agreements include:

- Immediate transfer of 25 Synergi support & services staff, expertise and processes to Logica's **Center of Excellence** environment in Stavanger.
- Joint **sales and marketing plans** and **establishment of relevant staff competence** in selected Logica locations.
- Extended **Hosting and ASP services** to present and future local, regional and global clients.
- Offer risk management services based on **high quality SLA and 24/7** support model including service desk operation

We are confident that all Clients will experience improvements and benefits as Synergi Solutions and Logica launch this new **Global Risk Management (GRM)** initiative.

Our strategic objective is that this will enable an even clearer focus on software sales and system enhancements of our core product; Synergi®.

For more information and **press releases** go to: [www.synergi.com](http://www.synergi.com)

More information will be sent to you and made available on our web site (internet and extranet). Detailed information will also be given during the **Synergi International Network Meeting 2008** ([info](#))

Best regards,

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